

# Quarterly Financial Statements

PERIOD ENDING  
September 30, 2013

CEA-H.O.W. Inc.  
World Service Office



**CEA-HOW World Service Office**  
**Balance Sheet**

As of September 30, 2013

Sep 30, 13

**ASSETS**

**Current Assets**

**Checking/Savings**

101 · WF Business Checking A/C...3620	7,010.29
102 · Wells Fargo Saving HYield-5530	
102.1 · Prudent Reserve	67,496.21
102 · Wells Fargo Saving HYield-5530 - Other	<u>-16,215.31</u>
<b>Total 102 · Wells Fargo Saving HYield-5530</b>	<b>51,280.90</b>
103 · PayPal Online Savings Account	6,844.26
105 · PayPal Convention Account	<u>5,968.06</u>

**Total Checking/Savings** 71,103.51

**Other Current Assets**

140 · Literature Inventory	6,401.27
142 · Specialty Items Inventory	130.00
144 · Support Structures Inventory	<u>134.24</u>

**Total Other Current Assets** 6,665.51

**Total Current Assets** 77,769.02

**Fixed Assets**

164 · Brother MFC-997 OCDW All in one	
165 · Depreciation Brother MFC-997	-890.10
164 · Brother MFC-997 OCDW All in one - Other	<u>1,068.04</u>
<b>Total 164 · Brother MFC-997 OCDW All in one</b>	<b>177.94</b>

**Total Fixed Assets** 177.94

**Other Assets**

120 · Prepaid Rent & Security Deposit	<u>1,600.00</u>
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**Total Other Assets** 1,600.00

**TOTAL ASSETS** 79,546.96

**LIABILITIES & EQUITY**

**Liabilities**

**Current Liabilities**

**Credit Cards**

226 · - Stamps.com Account	<u>68.20</u>
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**Total Credit Cards** 68.20

**Other Current Liabilities**

235 · State Payroll Liabilities	426.42
230 · Federal Payroll Liabilities	1,803.31
250 · Sales Tax Payable	<u>346.38</u>

**Total Other Current Liabilities** 2,576.11

**Total Current Liabilities** 2,644.31

**Total Liabilities** 2,644.31

**Equity**

302 · Retained Earnings	73,419.79
Net Income	<u>3,482.86</u>

**Total Equity** 76,902.65

**TOTAL LIABILITIES & EQUITY** 79,546.96

**CEA-HOW World Service Office**  
**Profit & Loss**  
**July through September 2013**

	<u>Jul 13</u>	<u>Aug 13</u>	<u>Sep 13</u>	<u>TOTAL</u>
<b>Income</b>				
400 · Contributions Income	13,228.38	1,617.85	5,230.36	20,076.59
401 · Contributions Gratitude Month	365.00	37.00	15.00	417.00
402 · Literature	4,532.31	1,124.05	1,079.12	6,735.48
404 · Spanish Literature Sales	207.65	105.50	81.25	394.40
406 · Shipping Income	165.93	165.67	289.99	621.59
415 · Convention Income	41,492.61	0.00	0.00	41,492.61
416 · Conference Income	4,510.00	0.00	0.00	4,510.00
450 · Interest Income	4.92	4.36	4.21	13.49
<b>Total Income</b>	<u>64,506.80</u>	<u>3,054.43</u>	<u>6,699.93</u>	<u>74,261.16</u>
<b>Cost of Goods Sold</b>				
515 · Convention Accrued	25,181.54	0.00	0.00	25,181.54
516 · Conference Accrued	5,749.60	0.00	0.00	5,749.60
500 · Purchase of Literature	2,164.72	551.87	371.89	3,088.48
<b>Total COGS</b>	<u>33,095.86</u>	<u>551.87</u>	<u>371.89</u>	<u>34,019.62</u>
<b>Gross Profit</b>	31,410.94	2,502.56	6,328.04	40,241.54
<b>Expense</b>				
705 · WSO Board Travel/Hotel	5,708.52	394.11	-470.07	5,632.56
706 · Web Hosting Expenses	100.00	230.87	100.00	430.87
708 · Convention Expense	2,933.99	3,882.66	571.94	7,388.59
709 · Conference Expense	1,775.89	1,496.34	0.00	3,272.23
711 · Board Administrative Expense	30.90	0.00	17.60	48.50
802 · Shipping Expense	61.23	88.73	101.70	251.66
902 · Rent	800.00	800.00	800.00	2,400.00
903 · Janitorial Services	50.00	50.00	50.00	150.00
904 · Bank Service Charges	35.35	25.45	-19.90	40.90
905 · Merchant Fees (PayPal)	37.59	26.13	50.49	114.21
906 · Payroll Expenses	4,066.67	5,726.67	5,066.67	14,860.01
907 · P/R tax Expense	344.90	471.89	390.20	1,206.99
908 · Office Supplies & Expenses	46.88	90.99	15.99	153.86
915 · Telephone	154.08	154.57	154.55	463.20
917 · Tax and Filing Fees	75.47	0.00	0.00	75.47
940 · Postage	28.46	25.52	33.64	87.62
942 · Worker's Compensation Insuran	93.00	0.00	0.00	93.00
945 · Depreciation Expense	29.67	29.67	29.67	89.01
<b>Total Expense</b>	<u>16,372.60</u>	<u>13,493.60</u>	<u>6,892.48</u>	<u>36,758.68</u>
<b>Net Income</b>	<u>15,038.34</u>	<u>-10,991.04</u>	<u>-564.44</u>	<u>3,482.86</u>

**CEA-HOW World Service Office**  
**Contributions and Purchases by Intergroup**  
July through September 2013

	AFFILIATED GROUPS	% OF GROUPS	CONTRIBUTIONS		PURCHASES	
			Jul-Sep '13	% of Total	Jul-Sep '13	% of Total
UNAFFILIATED GROUPS	20	4.05%	0.00	0.0%	56.00	0.79%
Convention 2013	0	0.0%	0.00	0.0%	3,116.83	43.72%
PayPal	0	0.0%	778.57	3.8%	1,060.00	14.87%
Area 1	0	0.0%	8,058.00	39.32%	0.00	0.0%
99999 - Anonymous	0	0.0%	408.94	2.0%	55.87	0.78%
90099 - SOUTHERN CALIFORNIA INTERGROUP	81	16.4%	1,576.07	7.69%	17.95	0.25%
90101 - CEA-HOW OF SAN DIEGO	12	2.43%	163.65	0.8%	16.25	0.23%
90102 - NW CEA VANCOUVER, WA	2	0.41%	6.50	0.03%	36.25	0.51%
90104 - LAS VEGAS INTERGROUP	30	6.07%	534.34	2.61%	110.00	1.54%
90106 - FLORIDA INTERGROUP	12	2.43%	0.00	0.0%	191.25	2.68%
90108 - ISRAEL INTERGROUP	14	2.83%	0.00	0.0%	45.25	0.64%
90110 - MEXICO INTERGROUP	39	7.9%	500.00	2.44%	479.88	6.73%
90113 - AUSTRALIA INTERGROUP	3	0.61%	0.00	0.0%	0.00	0.0%
90115 - NEW YORK INTERGROUP	7	1.42%	53.61	0.26%	0.00	0.0%
90117 - AAA SEATTLE INTERGROUP	1	0.2%	0.00	0.0%	0.00	0.0%
90119 - DALLAS FORT WORTH INTERGROUP	16	3.24%	1,602.77	7.82%	177.50	2.49%
90122 - MICHIANA INTERGROUP	9	1.82%	0.00	0.0%	0.00	0.0%
90123 - SAN FERNANDO VALLEY INTERGROUP	43	8.7%	1,131.91	5.52%	765.75	10.74%
90125 - NORTH TEXAS INTERGROUP	6	1.22%	0.00	0.0%	0.00	0.0%
90126 - OKLAHOMA INTERGROUP	7	1.42%	0.00	0.0%	0.00	0.0%
90130 - RIO RECOVERY OF NM INTERGROUP	8	1.62%	48.38	0.24%	0.00	0.0%
90131 - INTERMOUNTAIN INTERGROUP	5	1.01%	72.90	0.36%	0.00	0.0%
90134 - SAN BERNARDINO/RIVERSIDE COUNTI	11	2.23%	42.00	0.21%	71.00	1.0%
90135 - PENNSYLVANIA INTERGROUP	12	2.43%	45.00	0.22%	83.50	1.17%
90136 - VIRGINIA INTERGROUP	2	0.41%	0.00	0.0%	0.00	0.0%
90137 - NORTHERN CA CENTRAL COASTAL IG	19	3.85%	347.74	1.7%	168.60	2.37%
90139 - LOS ANGELES INTERGROUP	19	3.85%	654.74	3.2%	74.75	1.05%
90140 - PHONE BRIDGE INTERGROUP	58	11.74%	3,861.00	18.84%	158.50	2.22%
90141 - GREAT LAKES CEA-HOW	11	2.23%	40.66	0.2%	0.00	0.0%
90142 - CEA-HOW NORTHERN COLORADO IG	9	1.82%	233.55	1.14%	190.50	2.67%
90143 - CEA HOW INTERGRUPAL DE ARIZONA	5	1.01%	187.66	0.92%	156.50	2.2%
90144 - SPANISH PHONE BRIDGE IG	22	4.45%	99.60	0.49%	97.75	1.37%
90145 - UTAH CEA-HOW INTERGROUP	11	2.23%	46.00	0.22%	0.00	0.0%
<b>TOTAL</b>	<b>494</b>	<b>100.0%</b>	<b>20,493.59</b>	<b>100.0%</b>	<b>7,129.88</b>	<b>100.0%</b>