

# Quarterly Financial Statements

PERIOD ENDING  
September 30, 2015  
3Q15

CEA-H.O.W. Inc.  
World Service Office



## CEA-HOW World Service Office

## Balance Sheet

As of September 30, 2015

Sep 30, 15

<b>ASSETS</b>	
Current Assets	
Checking/Savings	
101 · WF Business Checking A/C...3620	6,239.38
102 · Wells Fargo Saving HYield-5530	
102.1 · Prudent Reserve per Policy	58,014.16
102.2 Convention Fund	10,000.00
102 · Wells Fargo Saving HYield-5530 - Other	(1,875.91)
Total 102 · Wells Fargo Saving HYield-5530	66,138.25
103 · PayPal Online Savings Account	894.71
105 · PayPal Convention Account	68.68
Total Checking/Savings	73,341.02
Accounts Receivable	
130 · Accounts Receivable	(5.62)
Total Accounts Receivable	(5.62)
Other Current Assets	
140 · Literature Inventory	4,643.80
142 · Specialty Items Inventory	20.00
150 · Undeposited Funds	85.41
Total Other Current Assets	4,749.21
Total Current Assets	78,084.61
Other Assets	
120 · Prepaid Rent & Security Deposit	1,600.00
Total Other Assets	1,600.00
<b>TOTAL ASSETS</b>	<b>79,684.61</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
200 · Accounts Payable	107.36
Total Accounts Payable	107.36
Credit Cards	
226 · - Stamps.com Account	64.44
Total Credit Cards	64.44
Other Current Liabilities	
230 · Federal Payroll Liabilities	1,462.05
235 · State Payroll Liabilities	226.25
237 · Worker's Compensation Insurance	171.57
250 · Sales Tax Payable	373.82
Total Other Current Liabilities	2,233.69
Total Current Liabilities	2,405.49
Total Liabilities	2,405.49
Equity	
302 · Retained Earnings	76,414.93
Net Income	864.19
Total Equity	77,279.12
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>79,684.61</b>

**CEA-HOW World Service Office**  
**Quarterly Profit & Loss**  
**July through September 2015**

	<u>Jul 15</u>	<u>Aug 15</u>	<u>Sep 15</u>	<u>TOTAL</u>
<b>Income</b>				
<b>400 · Contributions Income</b>				
400.1 · Intergroup	2,509.83	5,432.77	597.82	8,540.42
400.3 · General Gratitude - Individual	140.00	835.00	56.00	1,031.00
400.4 · Online Recurring	312.00	292.00	307.00	911.00
<b>Total 400 · Contributions Income</b>	<u>2,961.83</u>	<u>6,559.77</u>	<u>960.82</u>	<u>10,482.42</u>
<b>402 · Literature</b>				
402.1 · English Literature	3,378.39	1,387.25	1,449.75	6,215.39
402.2 · Spanish Literature	1,098.51	146.80	150.45	1,395.76
<b>Total 402 · Literature</b>	<u>4,476.90</u>	<u>1,534.05</u>	<u>1,600.20</u>	<u>7,611.15</u>
<b>406 · Shipping Income</b>	121.29	122.79	175.95	420.03
<b>415 · Convention Income</b>				
415.3 · Convention Registrations	7,110.98	0.00	0.00	7,110.98
415.1 · Food and Beverage	5,958.53	0.00	0.00	5,958.53
415.2 · Convention Committee	3,951.95	73.00	0.00	4,024.95
<b>Total 415 · Convention Income</b>	<u>17,021.46</u>	<u>73.00</u>	<u>0.00</u>	<u>17,094.46</u>
<b>416 · Conference Income</b>				
416.1 · Delegate Registration	110.00	0.00	0.00	110.00
<b>Total 416 · Conference Income</b>	<u>110.00</u>	<u>0.00</u>	<u>0.00</u>	<u>110.00</u>
<b>450 · Interest Income</b>	3.36	3.45	3.21	10.02
<b>Total Income</b>	<u>24,694.84</u>	<u>8,293.06</u>	<u>2,740.18</u>	<u>35,728.08</u>
<b>Cost of Goods Sold</b>				
500 · Purchase of Literature	1,405.43	532.95	406.17	2,344.55
<b>Total COGS</b>	<u>1,405.43</u>	<u>532.95</u>	<u>406.17</u>	<u>2,344.55</u>
<b>Gross Profit</b>	23,289.41	7,760.11	2,334.01	33,383.53

**CEA-HOW World Service Office**  
**Quarterly Profit & Loss**  
**July through September 2015**

	<u>Jul 15</u>	<u>Aug 15</u>	<u>Sep 15</u>	<u>TOTAL</u>
<b>Expense</b>				
755 · Areas Assistance	1,000.00	0.00	0.00	1,000.00
<b>705 · WSO Board Travel/Hotel</b>				
705.2 · Airfare - Auto Mileage	1,453.96	(30.00)	(30.00)	1,393.96
705.3 · Hotel	2,214.47	0.00	0.00	2,214.47
<b>Total 705 · WSO Board Travel/Hotel</b>	<u>3,668.43</u>	<u>(30.00)</u>	<u>(30.00)</u>	<u>3,608.43</u>
706 · Web Hosting Expenses	0.00	155.76	0.00	155.76
<b>708 · Convention Expense</b>				
708.1 · Production Cost	5,643.61	249.40	0.00	5,893.01
708.2 · Food and Beverage	475.38	2,211.60	0.00	2,686.98
708.3 · Convention Committee	839.49	470.88	0.00	1,310.37
<b>Total 708 · Convention Expense</b>	<u>6,958.48</u>	<u>2,931.88</u>	<u>0.00</u>	<u>9,890.36</u>
709 · Conference Expense	2,972.48	0.00	0.00	2,972.48
<b>802 · Shipping Expense</b>				
802.1 · Intergroup	96.11	64.65	117.04	277.80
<b>Total 802 · Shipping Expense</b>	<u>96.11</u>	<u>64.65</u>	<u>117.04</u>	<u>277.80</u>
902 · Rent	840.00	840.00	840.00	2,520.00
903 · Janitorial Services	50.00	50.00	50.00	150.00
904 · Bank Service Charges	18.80	28.50	15.50	62.80
905 · Merchant Fees (PayPal)	47.10	47.68	51.72	146.50
<b>906 · Employee Expenses</b>				
906.1 · Payroll Expenses	5,016.67	3,541.67	4,691.67	13,250.01
906.2 · P/R tax Expense	383.78	270.93	358.92	1,013.63
906.8 · Worker's Compensation Insuran	28.09	14.33	21.21	63.63
<b>Total 906 · Employee Expenses</b>	<u>5,428.54</u>	<u>3,826.93</u>	<u>5,071.80</u>	<u>14,327.27</u>
908 · Office Supplies & Expenses	268.53	15.99	114.99	399.51
915 · Telephone	187.52	193.38	194.91	575.81
935 · Professional and Legal Fees	100.00	100.00	100.00	300.00
940 · Postage	8.33	0.98	1.42	10.73
<b>Total Expense</b>	<u>21,644.32</u>	<u>8,225.75</u>	<u>6,527.38</u>	<u>36,397.45</u>
<b>Net Income</b>	<u>1,645.09</u>	<u>(465.64)</u>	<u>(4,193.37)</u>	<u>(3,013.92)</u>

**CEA-HOW World Service Office**  
**Quarterly and Year-to-date Contributions by Intergroup**  
**July through September 2015**

	<u>Jul - Sep 15</u>	<u>Jan - Sep 15</u>
10001 - UNAFFILIATED GROUPS	0.00	50.00
70000 - GRATITUDE MONTH PAYPAL	100.00	866.29
70010 - GRATITUDE MONTH CHECK	0.00	2,278.18
70015 - PAYPAL INDIVIDUAL RECURRING DONA	911.00	2,729.00
70020 - PAYPAL GENERAL GRATITUDE DONATION	186.00	688.95
70030 - INDIVIDUAL DONATIONS CHECK	720.00	1,324.00
80001 - AREA 1	0.00	10,048.54
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,098.53	3,849.24
90101 - CEA-HOW OF SAN DIEGO	121.80	531.87
90102 - NW CEA VANCOUVER, WA	0.00	3.50
90104 - LAS VEGAS INTERGROUP	370.29	976.69
90106 - S. FLORIDA INTERGROUP	0.00	300.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	700.00
90115 - NEW YORK INTERGROUP	101.90	181.90
90117 - Puget Sound CEA-HOW	40.00	75.00
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	89.25	1,441.41
90122 - MICHIANA INTERGROUP	54.30	348.69
90123 - SAN FERNANDO VALLEY INTERGROUP	991.67	2,455.09
90125 - NORTH TEXAS INTERGROUP	0.00	57.00
90126 - OKLAHOMA INTERGROUP	0.00	95.40
90130 - RIO RECOVERY OF NM INTERGROUP	107.00	365.17
90131 - INTERMOUNTAIN INTERGROUP	0.00	65.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	0.00	298.31
90135 - PENNSYLVANIA INTERGROUP	10.00	317.30
90136 - TIDEWATER VIRGINIA INTERGROUP	539.00	539.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	0.00	226.90
90139 - LOS ANGELES INTERGROUP	1,550.21	2,295.92
90140 - PHONE BRIDGE INTERGROUP	2,220.08	9,328.76
90141 - GREAT LAKES CEA-HOW	500.00	623.85
90142 - CEA-HOW NORTHERN COLORADO IG	260.86	471.93
90143 - 1ST HISPANIC INTERGROUP OFARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	116.42	652.35
90145 - UTAH CEA-HOW INTERGROUP	324.00	1,167.80
90146 - BUGAMBILIAS GUANAJUATO	0.00	0.00
90147 - GREATER KANSAS CITY AREA IG	70.11	70.11
<b>TOTAL</b>	<b><u>10,482.42</u></b>	<b><u>45,423.15</u></b>

**CEA-HOW World Service Office**  
**Quarterly and Year-to-date Purchases by Intergroup**  
 July through September 2015

	<u>Jul - Sep 15</u>	<u>Jan - Sep 15</u>
60000 - RETAIL LITERATURE FROM PAYPAL	1,037.01	3,644.20
60060 - RETAIL LITERATURE FROM CONVENTION	2,572.84	2,572.84
90099 - SOUTHERN CALIFORNIA INTERGROUP	266.75	1,552.00
90101 - CEA-HOW OF SAN DIEGO	0.00	233.00
90102 - NW CEA VANCOUVER, WA	0.00	29.00
90104 - LAS VEGAS INTERGROUP	199.50	733.25
90106 - S. FLORIDA INTERGROUP	0.00	39.75
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	559.30	559.30
90115 - NEW YORK INTERGROUP	50.00	423.50
90117 - Puget Sound CEA-HOW	0.00	44.25
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	120.00	564.75
90122 - MICHIANA INTERGROUP	442.25	685.25
90123 - SAN FERNANDO VALLEY INTERGROUP	872.50	2,325.25
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	296.50	296.50
90130 - RIO RECOVERY OF NM INTERGROUP	0.00	0.00
90131 - INTERMOUNTAIN INTERGROUP	0.00	0.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	0.00	438.00
90135 - PENNSYLVANIA INTERGROUP	0.00	0.00
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	0.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	0.00	193.00
90139 - LOS ANGELES INTERGROUP	476.25	1,581.50
90140 - PHONE BRIDGE INTERGROUP	512.00	1,470.00
90141 - GREAT LAKES CEA-HOW	0.00	0.00
90142 - CEA-HOW NORTHERN COLORADO IG	0.00	171.00
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	0.00	192.50
90145 - UTAH CEA-HOW INTERGROUP	206.25	2,102.65
90146 - BUGAMBILIAS GUANAJUATO	0.00	0.00
90147 - GREATER KANSAS CITY AREA IG	0.00	0.00
<b>TOTAL</b>	<u><u>7,611.15</u></u>	<u><u>19,851.49</u></u>