

Quarterly Financial Statements 3rd Quarter

PERIOD ENDING

September 30, 2014

**CEA-H.O.W. Inc.
World Service Office**



CEA-HOW World Service Office
Balance Sheet
As of September 30, 2014

Sep 30, 14

ASSETS	
Current Assets	
Checking/Savings	
101 · WF Business Checking A/C...3620	12,839.90
102 · Wells Fargo Saving HYield-5530	
102.1 · Prudent Reserve	67,496.21
102 · Wells Fargo Saving HYield-5530 - Other	-11,033.67
Total 102 · Wells Fargo Saving HYield-5530	56,462.54
103 · PayPal Online Savings Account	2,680.45
105 · PayPal Convention Account	39.86
Total Checking/Savings	72,022.75
Other Current Assets	
140 · Literature Inventory	4,789.74
142 · Specialty Items Inventory	20.00
Total Other Current Assets	4,809.74
Total Current Assets	76,832.49
Other Assets	
120 · Prepaid Rent & Security Deposit	1,600.00
Total Other Assets	1,600.00
TOTAL ASSETS	78,432.49
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
226 · - Stamps.com Account	37.74
Total Credit Cards	37.74
Other Current Liabilities	
230 · Federal Payroll Liabilities	1,057.73
235 · State Payroll Liabilities	230.50
237 · Worker's Compensation Insurance	73.09
250 · Sales Tax Payable	410.32
Total Other Current Liabilities	1,771.64
Total Current Liabilities	1,809.38
Total Liabilities	1,809.38
Equity	
302 · Retained Earnings	66,396.49
Net Income	10,226.62
Total Equity	76,623.11
TOTAL LIABILITIES & EQUITY	78,432.49

CEA-HOW World Service Office Profit & Loss

July through September 2014

	<u>Jul 14</u>	<u>Aug 14</u>	<u>Sep 14</u>	<u>TOTAL</u>
Income				
400 · Contributions Income				
400.1 · Intergroup	8,579.50	1,284.04	3,176.39	13,039.93
400.3 · Individual	0.00	647.30	44.45	691.75
400.4 · Online/Recurring	261.00	299.10	315.00	875.10
400.5 · Gratitude Month	512.00	50.00	0.00	562.00
Total 400 · Contributions Income	<u>9,352.50</u>	<u>2,280.44</u>	<u>3,535.84</u>	<u>15,168.78</u>
402 · Literature				
402.1 · English Literature	4,602.75	1,379.75	1,975.00	7,957.50
402.2 · Spanish Literature	797.50	460.25	28.00	1,285.75
Total 402 · Literature	<u>5,400.25</u>	<u>1,840.00</u>	<u>2,003.00</u>	<u>9,243.25</u>
406 · Shipping Income	218.20	323.81	280.30	822.31
415 · Convention Income	20,506.25	334.42	0.00	20,840.67
450 · Interest Income	3.26	8.76	3.71	15.73
Total Income	<u>35,480.46</u>	<u>4,787.43</u>	<u>5,822.85</u>	<u>46,090.74</u>
Cost of Goods Sold				
500 · Purchase of Literature	1,421.16	497.57	410.37	2,329.10
Total COGS	<u>1,421.16</u>	<u>497.57</u>	<u>410.37</u>	<u>2,329.10</u>
Gross Profit	34,059.30	4,289.86	5,412.48	43,761.64
Expense				
705 · WSO Board Travel/Hotel				
705.2 · Airfare - Auto Mileage	1,612.40	1,038.70	0.00	2,651.10
705.3 · Hotel	5,335.22	-957.23	0.00	4,377.99
Total 705 · WSO Board Travel/Hotel	<u>6,947.62</u>	<u>81.47</u>	<u>0.00</u>	<u>7,029.09</u>
706 · Web Hosting Expenses	0.00	130.87	0.00	130.87
708 · Convention Expense	28,331.14	1,660.03	90.00	30,081.17
709 · Conference Expense	7,580.58	387.67	0.00	7,968.25
802 · Shipping Expense	74.33	112.62	106.66	293.61
902 · Rent	800.00	800.00	800.00	2,400.00
903 · Janitorial Services	50.00	50.00	50.00	150.00
904 · Bank Service Charges	15.50	16.50	15.00	47.00
905 · Merchant Fees (PayPal)	48.92	61.84	58.76	169.52
906 · Employee Expenses				
906.1 · Payroll Expenses	3,466.67	4,366.67	3,366.67	11,200.01
906.2 · P/R tax Expense	265.20	334.05	257.56	856.81
906.8 · Worker's Compensation Insuran	21.21	24.65	20.35	66.21
Total 906 · Employee Expenses	<u>3,753.08</u>	<u>4,725.37</u>	<u>3,644.58</u>	<u>12,123.03</u>
908 · Office Supplies & Expenses	35.98	316.67	114.99	467.64
915 · Telephone	165.42	165.57	165.49	496.48
930 · Accounting Fees	500.00	0.00	0.00	500.00
935 · Professional and Legal Fees	100.00	100.00	100.00	300.00
940 · Postage	9.35	4.80	7.83	21.98
Total Expense	<u>48,411.92</u>	<u>8,613.41</u>	<u>5,153.31</u>	<u>62,178.64</u>
Net Income	<u><u>-14,352.62</u></u>	<u><u>-4,323.55</u></u>	<u><u>259.17</u></u>	<u><u>-18,417.00</u></u>

**CEA-HOW World Service Office
Contributions and Purchases by Intergroup
July through September 2014**

	AFFILIATED GROUPS	% OF GROUPS	CONTRIBUTIONS		PURCHASES	
			Jul-Sep' 14	% of Total	Jul-Sep' 14	% of Total
60000- Retail Literature from Paypal	0	0.0%	0.00	0.0%	1,113.25	12.04%
60060- Retail Literature from Convention	0	0.0%	0.00	0.0%	3,328.00	36.01%
70000 - Gratitude Month PayPal	0	0.0%	62.00	0.41%	0.00	0.0%
70010 - GRATITUDE MONTH CHECK	0	0.0%	19.45	0.13%	0.00	0.0%
70015 - INDIVIDUAL DONATIONS PAYPAL	0	0.0%	747.00	4.93%	0.00	0.0%
70020 - PayPal 7th Tradition General	0	0.0%	128.10	0.84%	0.00	0.0%
70030 - INDIVIDUAL DONATIONS CHECK	19	3.81%	1,172.30	7.73%	0.00	0.0%
90099 - SOUTHERN CALIFORNIA INTERGROUP	73	14.63%	1,540.69	10.16%	573.75	6.21%
90101 - CEA-HOW OF SAN DIEGO	14	2.81%	92.40	0.61%	183.50	1.99%
90102 - NW CEA VANCOUVER, WA	2	0.4%	30.00	0.2%	0.00	0.0%
90104 - LAS VEGAS INTERGROUP	25	5.01%	518.85	3.42%	633.75	6.86%
90106 - S. FLORIDA INTERGROUP	12	2.41%	0.00	0.0%	39.00	0.42%
90108 - ISRAEL INTERGROUP	13	2.61%	0.00	0.0%	0.00	0.0%
90110 - MEXICO INTERGROUP	39	7.82%	0.00	0.0%	0.00	0.0%
90113 - AUSTRALIA INTERGROUP	2	0.4%	0.00	0.0%	0.00	0.0%
90115 - NEW YORK INTERGROUP	8	1.6%	20.00	0.13%	69.50	0.75%
90117 - PUGET SOUND CEA-HOW INTERGROUP	1	0.2%	30.00	0.2%	0.00	0.0%
90119 - DALLAS FORT WORTH INTERGROUP	16	3.21%	193.71	1.28%	217.50	2.35%
90122 - MICHIANA INTERGROUP	10	2.0%	72.00	0.48%	796.00	8.61%
90123 - SAN FERNANDO VALLEY INTERGROUP	42	8.42%	1,304.49	8.6%	339.75	3.68%
90125 - NORTH TEXAS INTERGROUP	6	1.2%	0.00	0.0%	0.00	0.0%
90126 - OKLAHOMA INTERGROUP	6	1.2%	69.71	0.46%	0.00	0.0%
90130 - RIO RECOVERY OF NM INTERGROUP	8	1.6%	114.43	0.75%	0.00	0.0%
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	16	3.21%	0.00	0.0%	0.00	0.0%
90135 - PENNSYLVANIA INTERGROUP	12	2.41%	52.73	0.35%	0.00	0.0%
90136 - TIDEWATER VIRGINIA INTERGROUP	2	0.4%	0.00	0.0%	0.00	0.0%
90137 - NO. CA CENTRAL COASTAL INTERGROUP	21	4.21%	79.88	0.53%	50.00	0.54%
90139 - LOS ANGELES INTERGROUP	20	4.01%	5,872.54	38.72%	648.75	7.02%
90140 - PHONE BRIDGE INTERGROUP	62	12.43%	2,028.81	13.38%	176.50	1.91%
90141 - GREAT LAKES CEA-HOW	10	2.0%	111.24	0.73%	0.00	0.0%
90142 - CEA-HOW NORTHERN COLORADO IG	9	1.8%	288.06	1.9%	30.00	0.33%
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	6	1.2%	181.36	1.2%	0.00	0.0%
90144 - SPANISH PHONE BRIDGE INTERGROUP	30	6.01%	435.03	2.87%	197.75	2.14%
90145 - UTAH CEA-HOW INTERGROUP	15	3.01%	4.00	0.03%	846.25	9.16%
TOTAL	499	100.0%	15,168.78	100.0%	9,243.25	51.95%