

Quarterly Financial Statements

PERIOD ENDING

June 30, 2016
2Q16

CEA-H.O.W. Inc.
World Service Office



CEA-HOW World Service Office

Balance Sheet

As of June 30, 2016

Jun 30, 16

ASSETS	
Current Assets	
Checking/Savings	
101 - WF Business Checking A/C...3620	4,146.10
102 - Wells Fargo Saving HYield-5530	
102.1 - Prudent Reserve per Policy	58,014.16
102.2 Convention Fund	37,375.00
102 - Wells Fargo Saving HYield-5530 - Other	31.91
Total 102 - Wells Fargo Saving HYield-5530	95,421.07
103 - PayPal Online Savings Account	884.16
105 - PayPal Convention Account	3,632.33
Total Checking/Savings	104,083.66
Accounts Receivable	
130 - Accounts Receivable	(7.26)
Total Accounts Receivable	(7.26)
Other Current Assets	
140 - Literature Inventory	5,514.76
142 - Specialty Items Inventory	20.00
150 - Undeposited Funds	489.64
Total Other Current Assets	6,024.40
Total Current Assets	110,100.80
Other Assets	
120 - Prepaid Rent & Security Deposit	1,600.00
115 - Prepaid Conference & Convention	1,000.00
Total Other Assets	2,600.00
TOTAL ASSETS	112,700.80
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 - Accounts Payable	1,814.18
Total Accounts Payable	1,814.18
Credit Cards	
226 - - Stamps.com Account	254.01
Total Credit Cards	254.01
Other Current Liabilities	
230 - Federal Payroll Liabilities	1,178.91
235 - State Payroll Liabilities	274.28
237 - Worker's Compensation Insurance	82.35
250 - Sales Tax Payable	919.42
315 - Conference&Convention Accrued	33,241.95
Total Other Current Liabilities	35,696.91
Total Current Liabilities	37,765.10
Total Liabilities	37,765.10
Equity	
302 - Retained Earnings	80,746.67
Net Income	(5,810.97)
Total Equity	74,935.70
TOTAL LIABILITIES & EQUITY	112,700.80

**CEA-HOW World Service Office
Quarterly Profit & Loss**

April through June 2016

	<u>Apr 16</u>	<u>May 16</u>	<u>Jun 16</u>	<u>TOTAL</u>
Income				
400 · Contributions Income				
400.1 · Intergroup	4,416.46	1,211.63	5,129.21	10,757.30
400.3 · General Gratitude - Individual	10.00	294.00	106.90	410.90
400.4 · Online Recurring	385.65	424.00	389.00	1,198.65
400.5 · Gratitude Month	429.50	42.00	24.00	495.50
Total 400 · Contributions Income	<u>5,241.61</u>	<u>1,971.63</u>	<u>5,649.11</u>	<u>12,862.35</u>
402 · Literature				
402.1 · English Literature	2,392.80	2,682.02	1,300.83	6,375.65
402.2 · Spanish Literature	175.75	430.75	89.68	696.18
Total 402 · Literature	<u>2,568.55</u>	<u>3,112.77</u>	<u>1,390.51</u>	<u>7,071.83</u>
406 · Shipping Income	145.24	250.49	282.66	678.39
450 · Interest Income	3.42	3.59	4.62	11.63
Total Income	<u>7,958.82</u>	<u>5,338.48</u>	<u>7,326.90</u>	<u>20,624.20</u>
Cost of Goods Sold				
500 · Purchase of Literature	680.25	835.89	391.62	1,907.76
Total COGS	<u>680.25</u>	<u>835.89</u>	<u>391.62</u>	<u>1,907.76</u>
Gross Profit	<u>7,278.57</u>	<u>4,502.59</u>	<u>6,935.28</u>	<u>18,716.44</u>
Expense				
755 · Areas Assistance	0.00	1,000.00	0.00	1,000.00
705 · WSO Board Travel/Hotel				
705.1 · Convention Registration / Meals	2,254.89	0.00	225.39	2,480.28
705.2 · Airfare - Auto Mileage	(30.00)	(30.00)	(30.00)	(90.00)
Total 705 · WSO Board Travel/Hotel	<u>2,224.89</u>	<u>(30.00)</u>	<u>195.39</u>	<u>2,390.28</u>
708 · Convention Expense				
708.1 · Production Cost	123.20	968.71	621.10	1,713.01
Total 708 · Convention Expense	<u>123.20</u>	<u>968.71</u>	<u>621.10</u>	<u>1,713.01</u>
709 · Conference Expense	123.20	0.00	113.31	236.51
802 · Shipping Expense				
802.1 · Intergroup	83.12	124.23	203.45	410.80
Total 802 · Shipping Expense	<u>83.12</u>	<u>124.23</u>	<u>203.45</u>	<u>410.80</u>
902 · Rent	840.00	840.00	840.00	2,520.00
903 · Janitorial Services	50.00	50.00	50.00	150.00
904 · Bank Service Charges	16.00	17.00	15.99	48.99
905 · Merchant Fees (PayPal)	50.80	65.07	58.17	174.04
906 · Employee Expenses				
906.1 · Payroll Expenses	3,766.67	4,051.67	3,566.67	11,385.01
906.2 · P/R tax Expense	357.15	338.70	272.85	968.70
906.8 · Worker's Compensation Insuran	19.49	18.72	17.77	55.98
Total 906 · Employee Expenses	<u>4,143.31</u>	<u>4,409.09</u>	<u>3,857.29</u>	<u>12,409.69</u>
908 · Office Supplies & Expenses	15.99	15.99	264.11	296.09
910 · Insurance	0.00	1,393.00	0.00	1,393.00
915 · Telephone	243.59	126.04	176.65	546.28
917 · Tax and Filing Fees	0.00	75.00	0.00	75.00
930 · Accounting Fees	0.00	500.00	0.00	500.00
935 · Professional and Legal Fees	100.00	100.00	100.00	300.00
940 · Postage	3.92	9.40	5.88	19.20
Total Expense	<u>8,018.02</u>	<u>9,663.53</u>	<u>6,501.34</u>	<u>24,182.89</u>
Net Income	<u>(739.45)</u>	<u>(5,160.94)</u>	<u>433.94</u>	<u>(5,466.45)</u>

CEA-HOW World Service Office
Quarterly and Year-to-date Contributions by Intergroup
April through June 2016

	<u>Apr - Jun 16</u>	<u>Jan - Jun 16</u>
10001 - UNAFFILIATED GROUPS	100.00	150.00
70000 - GRATITUDE MONTH PAYPAL	6.50	252.57
70010 - GRATITUDE MONTH CHECK	423.00	1,622.43
70015 - PAYPAL INDIVIDUAL RECURRING DONA	1,132.00	2,174.00
70020 - PAYPAL GENERAL GRATITUDE DONATION	142.90	427.14
70030 - INDIVIDUAL DONATIONS CHECK	303.00	707.16
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,313.84	2,948.71
90101 - CEA-HOW OF SAN DIEGO	122.09	537.85
90102 - NW CEA VANCOUVER, WA	0.00	0.00
90104 - LAS VEGAS INTERGROUP	430.74	734.75
90106 - S. FLORIDA INTERGROUP	0.00	0.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	0.00
90115 - NEW YORK INTERGROUP	155.50	161.88
90117 - Puget Sound CEA-HOW	0.00	120.00
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	309.06	309.06
90122 - MICHIANA INTERGROUP	105.00	185.07
90123 - SAN FERNANDO VALLEY INTERGROUP	1,127.14	2,224.21
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	22.20	157.57
90130 - RIO RECOVERY OF NM INTERGROUP	50.70	140.94
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	130.08	595.38
90135 - PENNSYLVANIA INTERGROUP	0.00	25.00
90136 - TIDEWATER VIRGINIA INTERGROUP	97.00	97.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	24.00	89.70
90139 - LOS ANGELES INTERGROUP	1,873.57	3,928.46
90140 - PHONE BRIDGE INTERGROUP	3,986.42	6,294.46
90141 - GREAT LAKES CEA-HOW	111.00	186.00
90142 - CEA-HOW NORTHERN COLORADO IG	94.00	170.01
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	250.79	250.79
90144 - SPANISH PHONE BRIDGE INTERGROUP	78.76	281.80
90145 - UTAH CEA-HOW INTERGROUP	398.06	398.06
90146 - BUGAMBILIAS GUANAJUATO	75.00	185.00
90147 - GREATER KANSAS CITY AREA IG	0.00	61.97
TOTAL	<u><u>12,862.35</u></u>	<u><u>25,416.97</u></u>

CEA-HOW World Service Office
Quarterly and Year-to-date Purchases by Intergroup
 April through June 2016

	<u>Apr - Jun 16</u>	<u>Jan - Jun 16</u>
10001 - UNAFFILIATED GROUPS	32.25	77.00
60000 - RETAIL LITERATURE FROM PAYPAL	1,128.40	2,162.60
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,086.25	1,523.90
90101 - CEA-HOW OF SAN DIEGO	168.50	442.00
90102 - NW CEA VANCOUVER, WA	0.00	0.00
90104 - LAS VEGAS INTERGROUP	172.50	379.50
90106 - S. FLORIDA INTERGROUP	0.00	0.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	0.00
90115 - NEW YORK INTERGROUP	45.00	93.25
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	235.50	350.50
90122 - MICHIANA INTERGROUP	0.00	0.00
90123 - SAN FERNANDO VALLEY INTERGROUP	1,114.75	1,990.75
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	0.00	0.00
90130 - RIO RECOVERY OF NM INTERGROUP	104.25	104.25
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	0.00	160.25
90135 - PENNSYLVANIA INTERGROUP	0.00	0.00
90136 - TIDEWATER VIRGINIA INTERGROUP	668.40	668.40
90137 - NO. CA CENTRAL COASTAL INTERGROUP	80.75	100.75
90139 - LOS ANGELES INTERGROUP	637.35	1,303.25
90140 - PHONE BRIDGE INTERGROUP	745.25	1,413.25
90141 - GREAT LAKES CEA-HOW	26.50	26.50
90142 - CEA-HOW NORTHERN COLORADO IG	0.00	290.75
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	0.00	403.65
90145 - UTAH CEA-HOW INTERGROUP	736.50	2,149.50
90146 - BUGAMBILIAS GUANAJUATO	89.68	226.38
90147 - GREATER KANSAS CITY AREA IG	0.00	0.00
TOTAL	<u>7,071.83</u>	<u>13,866.43</u>