

# Quarterly Financial Statements

PERIOD ENDING

June 30, 2015  
2Q15

CEA-H.O.W. Inc.  
World Service Office



## CEA-HOW World Service Office

**Balance Sheet**

As of June 30, 2015

Jun 30, 15

<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
101 · WF Business Checking A/C...3620	11,198.81
102 · Wells Fargo Saving HYield-5530	
102.1 · Prudent Reserve per Policy	58,014.16
102.2 Convention Fund	5,507.95
102 · Wells Fargo Saving HYield-5530 - Other	(1,520.72)
<b>Total 102 · Wells Fargo Saving HYield-5530</b>	<u>62,001.39</u>
103 · PayPal Online Savings Account	2,162.12
105 · PayPal Convention Account	1,598.39
<b>Total Checking/Savings</b>	<u>76,960.71</u>
<b>Accounts Receivable</b>	
130 · Accounts Receivable	307.83
<b>Total Accounts Receivable</b>	<u>307.83</u>
<b>Other Current Assets</b>	
140 · Literature Inventory	4,818.08
142 · Specialty Items Inventory	20.00
<b>Total Other Current Assets</b>	<u>4,838.08</u>
<b>Total Current Assets</b>	<u>82,106.62</u>
<b>Other Assets</b>	
120 · Prepaid Rent & Security Deposit	1,600.00
<b>Total Other Assets</b>	<u>1,600.00</u>
<b>TOTAL ASSETS</b>	<u><u>83,706.62</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
200 · Accounts Payable	608.86
<b>Total Accounts Payable</b>	<u>608.86</u>
<b>Credit Cards</b>	
226 · - Stamps.com Account	125.91
<b>Total Credit Cards</b>	<u>125.91</u>
<b>Other Current Liabilities</b>	
230 · Federal Payroll Liabilities	1,435.13
235 · State Payroll Liabilities	331.01
237 · Worker's Compensation Insurance	107.94
250 · Sales Tax Payable	804.73
<b>Total Other Current Liabilities</b>	<u>2,678.81</u>
<b>Total Current Liabilities</b>	<u>3,413.58</u>
<b>Total Liabilities</b>	<u>3,413.58</u>
<b>Equity</b>	
302 · Retained Earnings	76,414.93
Net Income	3,878.11
<b>Total Equity</b>	<u>80,293.04</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>83,706.62</u></u>

**CEA-HOW World Service Office**  
**Quarterly Profit & Loss**  
**April through June 2015**

	<u>Apr 15</u>	<u>May 15</u>	<u>Jun 15</u>	<u>TOTAL</u>
<b>Income</b>				
<b>400 · Contributions Income</b>				
400.1 · Intergroup	4,245.73	1,481.77	2,613.74	8,341.24
400.2 · Area	0.00	0.00	1,444.53	1,444.53
400.3 · General Gratitude - Individual	60.00	214.00	100.00	374.00
400.4 · Online Recurring	307.00	312.00	312.00	931.00
400.5 · Gratitude Month	99.50	15.00	43.00	157.50
<b>Total 400 · Contributions Income</b>	<u>4,712.23</u>	<u>2,022.77</u>	<u>4,513.27</u>	<u>11,248.27</u>
<b>402 · Literature</b>				
402.1 · English Literature	1,148.61	1,354.21	1,539.67	4,042.49
402.2 · Spanish Literature	252.25	408.90	221.00	882.15
<b>Total 402 · Literature</b>	<u>1,400.86</u>	<u>1,763.11</u>	<u>1,760.67</u>	<u>4,924.64</u>
<b>406 · Shipping Income</b>	126.26	170.31	217.44	514.01
<b>415 · Convention Income</b>				
415.3 · Convention Registrations	821.64	7,608.09	2,330.73	10,760.46
415.1 · Food and Beverage	1,268.01	9,618.09	2,464.81	13,350.91
<b>Total 415 · Convention Income</b>	<u>2,089.65</u>	<u>17,226.18</u>	<u>4,795.54</u>	<u>24,111.37</u>
<b>416 · Conference Income</b>				
416.1 · Delegate Registration	2,200.00	(220.00)	0.00	1,980.00
<b>Total 416 · Conference Income</b>	<u>2,200.00</u>	<u>(220.00)</u>	<u>0.00</u>	<u>1,980.00</u>
<b>450 · Interest Income</b>	2.95	3.15	3.38	9.48
<b>Total Income</b>	<u>10,531.95</u>	<u>20,965.52</u>	<u>11,290.30</u>	<u>42,787.77</u>
<b>Cost of Goods Sold</b>				
500 · Purchase of Literature	360.30	453.22	456.09	1,269.61
<b>Total COGS</b>	<u>360.30</u>	<u>453.22</u>	<u>456.09</u>	<u>1,269.61</u>
<b>Gross Profit</b>	<u>10,171.65</u>	<u>20,512.30</u>	<u>10,834.21</u>	<u>41,518.16</u>

**CEA-HOW World Service Office**  
**Quarterly Profit & Loss**  
**April through June 2015**

	<u>Apr 15</u>	<u>May 15</u>	<u>Jun 15</u>	<u>TOTAL</u>
<b>Expense</b>				
<b>705 - WSO Board Travel/Hotel</b>				
705.1 - Convention Registration / Meals	0.00	2,438.28	(187.56)	2,250.72
705.2 - Airfare - Auto Mileage	(30.00)	(30.00)	(30.00)	(90.00)
705.5 - Board Administrative Expense	0.00	0.00	40.00	40.00
<b>Total 705 - WSO Board Travel/Hotel</b>	<b>(30.00)</b>	<b>2,408.28</b>	<b>(177.56)</b>	<b>2,200.72</b>
<b>708 - Convention Expense</b>				
708.1 - Production Cost	63.91	702.06	882.57	1,648.54
708.2 - Food and Beverage	0.00	3,291.41	13,716.55	17,007.96
708.3 - Convention Committee	0.00	0.00	960.78	960.78
<b>Total 708 - Convention Expense</b>	<b>63.91</b>	<b>3,993.47</b>	<b>15,559.90</b>	<b>19,617.28</b>
709 - Conference Expense	0.00	3,653.89	0.00	3,653.89
<b>802 - Shipping Expense</b>				
802.1 - Intergroup	96.87	113.95	123.40	334.22
<b>Total 802 - Shipping Expense</b>	<b>96.87</b>	<b>113.95</b>	<b>123.40</b>	<b>334.22</b>
902 - Rent	800.00	800.00	920.00	2,520.00
903 - Janitorial Services	50.00	50.00	50.00	150.00
904 - Bank Service Charges	16.00	16.50	15.50	48.00
905 - Merchant Fees (PayPal)	43.66	82.38	47.20	173.24
<b>906 - Employee Expenses</b>				
906.1 - Payroll Expenses	3,966.67	4,056.67	4,321.67	12,345.01
906.2 - P/R tax Expense	385.95	344.70	330.61	1,061.26
906.8 - Worker's Compensation Insuran	21.21	19.83	21.04	62.08
<b>Total 906 - Employee Expenses</b>	<b>4,373.83</b>	<b>4,421.20</b>	<b>4,673.32</b>	<b>13,468.35</b>
908 - Office Supplies & Expenses	15.99	176.44	15.99	208.42
910 - Insurance	0.00	1,393.00	0.00	1,393.00
915 - Telephone	175.85	181.66	177.48	534.99
935 - Professional and Legal Fees	100.00	100.00	100.00	300.00
940 - Postage	3.36	4.80	1.96	10.12
<b>Total Expense</b>	<b>5,709.47</b>	<b>17,395.57</b>	<b>21,507.19</b>	<b>44,612.23</b>
<b>Net Income</b>	<b>4,462.18</b>	<b>3,116.73</b>	<b>(10,672.98)</b>	<b>(3,094.07)</b>

**CEA-HOW World Service Office**  
**Quarterly and Year-to-date Contributions by Intergroup**  
**April through June 2015**

	<u>Apr - Jun 15</u>	<u>Jan - Jun 15</u>
10001 - UNAFFILIATED GROUPS	50.00	50.00
70000 - GRATITUDE MONTH PAYPAL	35.00	766.29
70010 - GRATITUDE MONTH CHECK	137.50	2,278.18
70015 - PAYPAL INDIVIDUAL RECURRING DONA	931.00	1,818.00
70020 - PAYPAL GENERAL GRATITUDE DONATION	309.00	502.95
70030 - INDIVIDUAL DONATIONS CHECK	40.00	604.00
80001 - AREA 1	1,444.53	10,048.54
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,383.43	2,750.71
90101 - CEA-HOW OF SAN DIEGO	73.41	410.07
90102 - NW CEA VANCOUVER, WA	0.00	3.50
90104 - LAS VEGAS INTERGROUP	342.15	606.40
90106 - S. FLORIDA INTERGROUP	300.00	300.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	700.00	700.00
90115 - NEW YORK INTERGROUP	0.00	80.00
90117 - Puget Sound CEA-HOW	0.00	35.00
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	94.88	1,352.16
90122 - MICHIANA INTERGROUP	130.90	294.39
90123 - SAN FERNANDO VALLEY INTERGROUP	498.40	1,463.42
90125 - NORTH TEXAS INTERGROUP	57.00	57.00
90126 - OKLAHOMA INTERGROUP	95.40	95.40
90130 - RIO RECOVERY OF NM INTERGROUP	114.87	258.17
90131 - INTERMOUNTAIN INTERGROUP	0.00	65.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	0.00	298.31
90135 - PENNSYLVANIA INTERGROUP	307.30	307.30
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	0.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	82.00	226.90
90139 - LOS ANGELES INTERGROUP	97.23	745.71
90140 - PHONE BRIDGE INTERGROUP	3,655.15	7,108.68
90141 - GREAT LAKES CEA-HOW	98.95	123.85
90142 - CEA-HOW NORTHERN COLORADO IG	141.69	211.07
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	41.18	535.93
90145 - UTAH CEA-HOW INTERGROUP	87.30	843.80
<b>TOTAL</b>	<b><u>11,248.27</u></b>	<b><u>34,940.73</u></b>

**CEA-HOW World Service Office**  
**Quarterly and Year-to-date Purchases by Intergroup**  
 April through June 2015

	<u>Apr - Jun 15</u>	<u>Jan - Jun 15</u>
60000 - RETAIL LITERATURE FROM PAYPAL	1,237.49	2,607.19
90099 - SOUTHERN CALIFORNIA INTERGROUP	684.00	1,285.25
90101 - CEA-HOW OF SAN DIEGO	120.00	233.00
90102 - NW CEA VANCOUVER, WA	0.00	29.00
90104 - LAS VEGAS INTERGROUP	266.75	533.75
90106 - S. FLORIDA INTERGROUP	39.75	39.75
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	0.00
90115 - NEW YORK INTERGROUP	69.25	373.50
90117 - Puget Sound CEA-HOW	0.00	44.25
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	0.00	444.75
90122 - MICHIANA INTERGROUP	0.00	243.00
90123 - SAN FERNANDO VALLEY INTERGROUP	668.25	1,452.75
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	0.00	0.00
90130 - RIO RECOVERY OF NM INTERGROUP	0.00	0.00
90131 - INTERMOUNTAIN INTERGROUP	0.00	0.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	157.00	438.00
90135 - PENNSYLVANIA INTERGROUP	0.00	0.00
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	0.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	52.50	193.00
90139 - LOS ANGELES INTERGROUP	329.00	1,105.25
90140 - PHONE BRIDGE INTERGROUP	348.00	958.00
90141 - GREAT LAKES CEA-HOW	0.00	0.00
90142 - CEA-HOW NORTHERN COLORADO IG	171.00	171.00
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	192.50	192.50
90145 - UTAH CEA-HOW INTERGROUP	589.15	1,896.40
<b>TOTAL</b>	<u><u>4,924.64</u></u>	<u><u>12,240.34</u></u>