

Quarterly Financial Statements

PERIOD ENDING

March 31, 2016

1Q16

CEA-H.O.W. Inc.
World Service Office



CEA-HOW World Service Office

Balance Sheet

As of March 31, 2016

Mar 31, 16

ASSETS	
Current Assets	
Checking/Savings	
101 - WF Business Checking A/C...3620	6,870.51
102 - Wells Fargo Saving HYield-5530	
102.1 - Prudent Reserve per Policy	58,014.16
102.2 Convention Fund	11,375.00
102 - Wells Fargo Saving HYield-5530 - Other	20.28
Total 102 - Wells Fargo Saving HYield-5530	<u>69,409.44</u>
103 - PayPal Online Savings Account	2,855.27
105 - PayPal Convention Account	68.68
Total Checking/Savings	<u>79,203.90</u>
Accounts Receivable	
130 - Accounts Receivable	3.29
Total Accounts Receivable	<u>3.29</u>
Other Current Assets	
140 - Literature Inventory	4,005.65
142 - Specialty Items Inventory	20.00
150 - Undeposited Funds	16.20
Total Other Current Assets	<u>4,041.85</u>
Total Current Assets	<u>83,249.04</u>
Other Assets	
120 - Prepaid Rent & Security Deposit	1,600.00
115 - Prepaid Conference & Convention	1,000.00
Total Other Assets	<u>2,600.00</u>
TOTAL ASSETS	<u><u>85,849.04</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 - Accounts Payable	107.36
Total Accounts Payable	<u>107.36</u>
Credit Cards	
226 - - Stamps.com Account	224.01
Total Credit Cards	<u>224.01</u>
Other Current Liabilities	
230 - Federal Payroll Liabilities	1,237.51
235 - State Payroll Liabilities	750.82
237 - Worker's Compensation Insurance	26.37
250 - Sales Tax Payable	725.82
315 - Conference&Convention Accrued	2,375.00
Total Other Current Liabilities	<u>5,115.52</u>
Total Current Liabilities	<u>5,446.89</u>
Total Liabilities	5,446.89
Equity	
302 - Retained Earnings	80,746.67
Net Income	(344.52)
Total Equity	<u>80,402.15</u>
TOTAL LIABILITIES & EQUITY	<u><u>85,849.04</u></u>

CEA-HOW World Service Office
Quarterly Profit & Loss
January through March 2016

	<u>Jan 16</u>	<u>Feb 16</u>	<u>Mar 16</u>	<u>TOTAL</u>
Income				
400 - Contributions Income				
400.1 - Intergroup	4,545.75	1,068.05	3,492.92	9,106.72
400.3 - General Gratitude - Individual	511.54	29.00	259.58	800.12
400.4 - Online Recurring	339.00	329.00	374.00	1,042.00
400.5 - Gratitude Month	518.91	883.26	203.61	1,605.78
Total 400 - Contributions Income	<u>5,915.20</u>	<u>2,309.31</u>	<u>4,330.11</u>	<u>12,554.62</u>
402 - Literature				
402.1 - English Literature	2,944.24	1,905.71	1,157.65	6,007.60
402.2 - Spanish Literature	423.65	226.65	136.70	787.00
Total 402 - Literature	<u>3,367.89</u>	<u>2,132.36</u>	<u>1,294.35</u>	<u>6,794.60</u>
406 - Shipping Income	242.66	168.57	274.33	685.56
450 - Interest Income	3.43	3.20	3.45	10.08
Total Income	<u>9,529.18</u>	<u>4,613.44</u>	<u>5,902.24</u>	<u>20,044.86</u>
Cost of Goods Sold				
500 - Purchase of Literature	938.27	700.98	419.73	2,058.98
503 - Discounts & Allowances	1.50	24.00	4.50	30.00
Total COGS	<u>939.77</u>	<u>724.98</u>	<u>424.23</u>	<u>2,088.98</u>
Gross Profit	<u>8,589.41</u>	<u>3,888.46</u>	<u>5,478.01</u>	<u>17,955.88</u>
Expense				
705 - WSO Board Travel/Hotel				
705.2 - Airfare - Auto Mileage	(30.00)	(30.00)	(30.00)	(90.00)
Total 705 - WSO Board Travel/Hotel	<u>(30.00)</u>	<u>(30.00)</u>	<u>(30.00)</u>	<u>(90.00)</u>
706 - Web Hosting Expenses	0.00	0.00	15.99	15.99
802 - Shipping Expense				
802.1 - Intergroup	151.05	100.25	189.47	440.77
Total 802 - Shipping Expense	<u>151.05</u>	<u>100.25</u>	<u>189.47</u>	<u>440.77</u>
902 - Rent	840.00	840.00	840.00	2,520.00
903 - Janitorial Services	50.00	50.00	50.00	150.00
904 - Bank Service Charges	16.50	15.50	15.50	47.50
905 - Merchant Fees (PayPal)	86.21	51.67	57.61	195.49
906 - Employee Expenses				
906.1 - Payroll Expenses	3,966.67	4,341.67	3,766.67	12,075.01
906.2 - P/R tax Expense	485.92	531.86	452.22	1,470.00
906.8 - Worker's Compensation Insuran	21.21	373.49	19.49	414.19
Total 906 - Employee Expenses	<u>4,473.80</u>	<u>5,247.02</u>	<u>4,238.38</u>	<u>13,959.20</u>
908 - Office Supplies & Expenses	30.99	15.99	70.99	117.97
915 - Telephone	196.52	196.91	211.92	605.35
917 - Tax and Filing Fees	0.00	0.00	20.00	20.00
935 - Professional and Legal Fees	100.00	100.00	100.00	300.00
940 - Postage	8.82	4.41	4.90	18.13
Total Expense	<u>5,923.89</u>	<u>6,591.75</u>	<u>5,784.76</u>	<u>18,300.40</u>
Net Income	<u>2,665.52</u>	<u>(2,703.29)</u>	<u>(306.75)</u>	<u>(344.52)</u>

CEA-HOW World Service Office
Quarterly and Year-to-date Contributions by Intergroup
January through March 2016

	<u>Jan - Mar 16</u>	<u>Jan - Mar 16</u>
10001 - UNAFFILIATED GROUPS	50.00	50.00
70000 - GRATITUDE MONTH PAYPAL	246.07	246.07
70010 - GRATITUDE MONTH CHECK	1,199.43	1,199.43
70015 - PAYPAL INDIVIDUAL RECURRING DONA	1,042.00	1,042.00
70020 - PAYPAL GENERAL GRATITUDE DONATION	284.24	284.24
70030 - INDIVIDUAL DONATIONS CHECK	404.16	404.16
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,634.87	1,634.87
90101 - CEA-HOW OF SAN DIEGO	415.76	415.76
90102 - NW CEA VANCOUVER, WA	0.00	0.00
90104 - LAS VEGAS INTERGROUP	304.01	304.01
90106 - S. FLORIDA INTERGROUP	0.00	0.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	0.00
90115 - NEW YORK INTERGROUP	6.38	6.38
90117 - Puget Sound CEA-HOW	120.00	120.00
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	0.00	0.00
90122 - MICHIANA INTERGROUP	80.07	80.07
90123 - SAN FERNANDO VALLEY INTERGROUP	1,097.07	1,097.07
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	135.37	135.37
90130 - RIO RECOVERY OF NM INTERGROUP	90.24	90.24
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	465.30	465.30
90135 - PENNSYLVANIA INTERGROUP	25.00	25.00
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	0.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	65.70	65.70
90139 - LOS ANGELES INTERGROUP	2,054.89	2,054.89
90140 - PHONE BRIDGE INTERGROUP	2,308.04	2,308.04
90141 - GREAT LAKES CEA-HOW	75.00	75.00
90142 - CEA-HOW NORTHERN COLORADO IG	76.01	76.01
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	203.04	203.04
90145 - UTAH CEA-HOW INTERGROUP	0.00	0.00
90146 - BUGAMBILIAS GUANAJUATO	110.00	110.00
90147 - GREATER KANSAS CITY AREA IG	61.97	61.97
TOTAL	<u>12,554.62</u>	<u>12,554.62</u>

CEA-HOW World Service Office
Quarterly and Year-to-date Purchases by Intergroup
 January through March 2016

	<u>Jan - Mar 16</u>	<u>Jan - Mar 16</u>
10001 - UNAFFILIATED GROUPS	44.75	44.75
60000 - RETAIL LITERATURE FROM PAYPAL	1,034.20	1,034.20
90099 - SOUTHERN CALIFORNIA INTERGROUP	437.65	437.65
90101 - CEA-HOW OF SAN DIEGO	273.50	273.50
90102 - NW CEA VANCOUVER, WA	0.00	0.00
90104 - LAS VEGAS INTERGROUP	207.00	207.00
90106 - S. FLORIDA INTERGROUP	0.00	0.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	0.00
90115 - NEW YORK INTERGROUP	48.25	48.25
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	115.00	115.00
90122 - MICHIANA INTERGROUP	0.00	0.00
90123 - SAN FERNANDO VALLEY INTERGROUP	876.00	876.00
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	0.00	0.00
90130 - RIO RECOVERY OF NM INTERGROUP	0.00	0.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	160.25	160.25
90135 - PENNSYLVANIA INTERGROUP	0.00	0.00
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	0.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	20.00	20.00
90139 - LOS ANGELES INTERGROUP	665.90	665.90
90140 - PHONE BRIDGE INTERGROUP	668.00	668.00
90141 - GREAT LAKES CEA-HOW	0.00	0.00
90142 - CEA-HOW NORTHERN COLORADO IG	290.75	290.75
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	403.65	403.65
90145 - UTAH CEA-HOW INTERGROUP	1,413.00	1,413.00
90146 - BUGAMBILIAS GUANAJUATO	136.70	136.70
90147 - GREATER KANSAS CITY AREA IG	0.00	0.00
TOTAL	<u>6,794.60</u>	<u>6,794.60</u>