

Quarterly Financial Statements

PERIOD ENDING
December 31, 2015
4Q15

CEA-H.O.W. Inc.
World Service Office



CEA-HOW World Service Office
Balance Sheet
As of December 31, 2015

	Dec 31, 15
ASSETS	
Current Assets	
Checking/Savings	
101 · WF Business Checking A/C...3620	7,164.69
102 · Wells Fargo Saving HYield-5530	
102.1 · Prudent Reserve per Policy	58,014.16
102.2 Convention Fund	10,000.00
102 · Wells Fargo Saving HYield-5530 - Other	10.20
	68,024.36
103 · PayPal Online Savings Account	1,840.57
105 · PayPal Convention Account	68.68
	77,098.30
Accounts Receivable	
130 · Accounts Receivable	2.00
	2.00
Other Current Assets	
140 · Literature Inventory	4,615.92
142 · Specialty Items Inventory	20.00
150 · Undeposited Funds	53.41
	4,689.33
Total Current Assets	81,789.63
Fixed Assets	
160 · Equipment - Computer	
161 · Depreciation Computer/Equipment	(5,880.84)
160 · Equipment - Computer - Other	5,880.84
	0.00
Total Fixed Assets	0.00
Other Assets	
120 · Prepaid Rent & Security Deposit	1,600.00
	1,600.00
TOTAL ASSETS	83,389.63
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 · Accounts Payable	107.36
	107.36

CEA-HOW World Service Office
Balance Sheet
As of December 31, 2015

	<u>Dec 31, 15</u>
Total Accounts Payable	107.36
Credit Cards	
226 · - Stamps.com Account	65.11
Total Credit Cards	65.11
Other Current Liabilities	
230 · Federal Payroll Liabilities	1,478.23
235 · State Payroll Liabilities	224.06
237 · Worker's Compensation Insurance	237.18
250 · Sales Tax Payable	531.02
Total Other Current Liabilities	2,470.49
Total Current Liabilities	2,642.96
Total Liabilities	2,642.96
Equity	
302 · Retained Earnings	76,414.93
Net Income	4,331.74
Total Equity	80,746.67
TOTAL LIABILITIES & EQUITY	<u>83,389.63</u>

CEA-HOW World Service Office
Quarterly Profit & Loss
October through December 2015

	Oct 15	Nov 15	Dec 15	TOTAL
Income				
400 · Contributions Income				
400.1 · Intergroup	10,247.33	1,135.36	5,021.50	16,404.19
400.3 · General Gratitude - Individual	101.30	218.00	867.00	1,186.30
400.4 · Online Recurring	287.00	308.00	337.00	932.00
Total 400 · Contributions Income	10,635.63	1,661.36	6,225.50	18,522.49
402 · Literature				
402.1 · English Literature	1,602.00	2,000.00	2,452.50	6,054.50
402.2 · Spanish Literature	792.90	222.25	17.50	1,032.65
Total 402 · Literature	2,394.90	2,222.25	2,470.00	7,087.15
406 · Shipping Income	287.92	193.76	235.41	717.09
450 · Interest Income	3.38	3.36	3.46	10.20
Total Income	13,321.83	4,080.73	8,934.37	26,336.93
Cost of Goods Sold				
500 · Purchase of Literature	691.23	644.46	731.89	2,067.58
503 · Discounts & Allowances	0.00	0.00	1.80	1.80
Total COGS	691.23	644.46	733.69	2,069.38
Gross Profit	12,630.60	3,436.27	8,200.68	24,267.55
Expense				
705 · WSO Board Travel/Hotel				
705.2 · Airfare - Auto Mileage	(30.00)	(30.00)	(30.00)	(90.00)
705.5 · Board Administrative Expense	100.00	0.00	0.00	100.00
Total 705 · WSO Board Travel/Hotel	70.00	(30.00)	(30.00)	10.00
802 · Shipping Expense				
802.1 · Intergroup	183.29	102.99	95.80	382.08
Total 802 · Shipping Expense	183.29	102.99	95.80	382.08
902 · Rent	840.00	840.00	840.00	2,520.00
903 · Janitorial Services	50.00	50.00	50.00	150.00
904 · Bank Service Charges	17.01	16.49	16.00	49.50
905 · Merchant Fees (PayPal)	61.81	59.48	80.80	202.09
906 · Employee Expenses				
906.1 · Payroll Expenses	3,866.67	4,341.67	4,666.67	12,875.01
906.2 · P/R tax Expense	295.81	332.12	357.01	984.94
906.3 · Bonuses	0.00	0.00	150.00	150.00
906.8 · Worker's Compensation Insuran	20.35	21.21	24.05	65.61
Total 906 · Employee Expenses	4,182.83	4,695.00	5,197.73	14,075.56
908 · Office Supplies & Expenses	70.99	266.85	252.67	590.51
910 · Insurance	0.00	1,295.00	0.00	1,295.00
915 · Telephone	196.31	196.36	196.36	589.03
917 · Tax and Filing Fees	0.00	0.00	125.00	125.00
930 · Accounting Fees	0.00	0.00	500.00	500.00
935 · Professional and Legal Fees	100.00	100.00	100.00	300.00
940 · Postage	5.83	4.47	0.93	11.23
Total Expense	5,778.07	7,596.64	7,425.29	20,800.00
Net Income	6,852.53	(4,160.37)	775.39	3,467.55

CEA-HOW World Service Office
Quarterly and Year-to-date Contributions by Intergroup
October through December 2015

	Oct - Dec 15	Jan - Dec 15
10001 - UNAFFILIATED GROUPS	0.00	50.00
70000 - GRATITUDE MONTH PAYPAL	0.00	866.29
70010 - GRATITUDE MONTH CHECK	0.00	2,278.18
70015 - PAYPAL INDIVIDUAL RECURRING DONA	930.00	3,659.00
70020 - PAYPAL GENERAL GRATITUDE DONATION	965.30	1,654.25
70030 - INDIVIDUAL DONATIONS CHECK	198.00	1,522.00
80001 - AREA 1	0.00	10,048.54
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,168.46	5,017.70
90101 - CEA-HOW OF SAN DIEGO	4.16	536.03
90102 - NW CEA VANCOUVER, WA	0.50	4.00
90104 - LAS VEGAS INTERGROUP	410.44	1,387.13
90106 - S. FLORIDA INTERGROUP	300.00	600.00
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	0.00	700.00
90115 - NEW YORK INTERGROUP	131.30	313.20
90117 - Puget Sound CEA-HOW	5.00	80.00
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	269.40	1,710.81
90122 - MICHIANA INTERGROUP	153.77	502.46
90123 - SAN FERNANDO VALLEY INTERGROUP	1,621.79	4,076.88
90125 - NORTH TEXAS INTERGROUP	0.00	57.00
90126 - OKLAHOMA INTERGROUP	103.76	199.16
90130 - RIO RECOVERY OF NM INTERGROUP	189.91	555.08
90131 - INTERMOUNTAIN INTERGROUP	0.00	65.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	0.00	298.31
90135 - PENNSYLVANIA INTERGROUP	20.40	337.70
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	539.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	53.61	280.51
90139 - LOS ANGELES INTERGROUP	4,984.26	7,280.18
90140 - PHONE BRIDGE INTERGROUP	5,376.29	14,705.05
90141 - GREAT LAKES CEA-HOW	45.00	668.85
90142 - CEA-HOW NORTHERN COLORADO IG	1,107.80	1,579.73
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	87.97	740.32
90145 - UTAH CEA-HOW INTERGROUP	320.37	1,488.17
90146 - BUGAMBILIAS GUANAJUATO	75.00	75.00
90147 - GREATER KANSAS CITY AREA IG	0.00	70.11
TOTAL	18,522.49	63,945.64

CEA-HOW World Service Office
Quarterly and Year-to-date Purchases by Intergroup
October through December 2015

	Oct - Dec 15	Jan - Dec 15
60000 - RETAIL LITERATURE FROM PAYPAL	905.50	4,549.70
60060 - RETAIL LITERATURE FROM CONVENTION	0.00	2,572.84
90099 - SOUTHERN CALIFORNIA INTERGROUP	1,039.75	2,591.75
90101 - CEA-HOW OF SAN DIEGO	52.50	285.50
90102 - NW CEA VANCOUVER, WA	15.00	44.00
90104 - LAS VEGAS INTERGROUP	324.00	1,057.25
90106 - S. FLORIDA INTERGROUP	78.50	118.25
90108 - ISRAEL INTERGROUP	0.00	0.00
90110 - MEXICO INTERGROUP	17.50	576.80
90115 - NEW YORK INTERGROUP	352.50	776.00
90117 - Puget Sound CEA-HOW	27.00	71.25
90117 - PUGET SOUND CEA-HOW INTERGROUP	0.00	0.00
90119 - DALLAS FORT WORTH INTERGROUP	292.50	857.25
90122 - MICHIANA INTERGROUP	144.25	829.50
90123 - SAN FERNANDO VALLEY INTERGROUP	961.00	3,286.25
90125 - NORTH TEXAS INTERGROUP	0.00	0.00
90126 - OKLAHOMA INTERGROUP	0.00	296.50
90130 - RIO RECOVERY OF NM INTERGROUP	318.50	318.50
90131 - INTERMOUNTAIN INTERGROUP	0.00	0.00
90134 - SAN BERNARDINO/RIVERSIDE COUNTIES	197.75	635.75
90135 - PENNSYLVANIA INTERGROUP	264.00	264.00
90136 - TIDEWATER VIRGINIA INTERGROUP	0.00	0.00
90137 - NO. CA CENTRAL COASTAL INTERGROUP	179.25	372.25
90139 - LOS ANGELES INTERGROUP	344.00	1,925.50
90140 - PHONE BRIDGE INTERGROUP	880.00	2,350.00
90141 - GREAT LAKES CEA-HOW	0.00	0.00
90142 - CEA-HOW NORTHERN COLORADO IG	0.00	171.00
90143 - 1ST HISPANIC INTERGROUP OF ARIZONA	0.00	0.00
90144 - SPANISH PHONE BRIDGE INTERGROUP	0.00	192.50
90145 - UTAH CEA-HOW INTERGROUP	414.75	2,517.40
90146 - BUGAMBILIAS GUANAJUATO	278.90	278.90
90147 - GREATER KANSAS CITY AREA IG	0.00	0.00
TOTAL	7,087.15	26,938.64