

**CEA-HOW World Service Office**  
**Balance Sheet**  
As of September 30, 2011

Sep 30, 11

**ASSETS**

**Current Assets**

**Checking/Savings**

102 - Wells Fargo Saving HYield-5530	52,856.17
105 - PayPal Convention Account	31,216.04
103 - PayPal Online Savings Account	2,675.85
101 - Wells Fargo Business Ck 3620	32,292.78
	<u>119,040.84</u>

**Total Checking/Savings**

**Other Current Assets**

140 - Literature Inventory	5,786.21
142 - Specialty Items Inventory	722.71
144 - Support Structures Inventory	131.14
	<u>6,640.06</u>

**Total Other Current Assets**

**Total Current Assets**

125,680.90

**Fixed Assets**

**164 - Brother MFC-997 OCDW All in one**

165 - Depreciation Brother MFC-997	-178.02
164 - Brother MFC-997 OCDW All in one - Other	1,068.04
	<u>890.02</u>

**Total 164 - Brother MFC-997 OCDW All in one**

**162 - Equipment - Computer System**

163 - Depreciation - Computer System	-270.90
162 - Equipment - Computer System - Other	650.29
	<u>379.39</u>

**Total 162 - Equipment - Computer System**

**Total Fixed Assets**

1,269.41

**TOTAL ASSETS**

126,950.31

**LIABILITIES & EQUITY**

**Liabilities**

**Current Liabilities**

**Credit Cards**

226 - Stamps.com Account	229.55
220 - Wells Fargo Visa A/C	-1,399.66
	<u>-1,170.11</u>

**Total Credit Cards**

**Other Current Liabilities**

255 - Area Assistance Donations	1,839.17
235 - State Payroll Liabilities	572.79
230 - Federal Payroll Liabilities	2,271.81
250 - Sales Tax Payable	477.97
	<u>5,161.74</u>

**Total Other Current Liabilities**

**Total Current Liabilities**

3,991.63

**Total Liabilities**

3,991.63

**Equity**

**302 - Retained Earnings**

116,516.77

**Net Income**

6,441.91

**Total Equity**

122,958.68

**TOTAL LIABILITIES & EQUITY**

126,950.31

**CEA-HOW World Service Office**  
**Profit & Loss**  
**July through September 2011**

	<u>Jul 11</u>	<u>Aug 11</u>	<u>Sep 11</u>	<u>TOTAL</u>
<b>Income</b>				
400 · Contributions Income	1,907.11	2,602.43	3,888.28	8,397.82
401 · Contributions Gratitude Month	20.00	0.00	0.00	20.00
402 · Literature	5,146.73	2,243.04	2,502.25	9,892.02
403 · Cassette/CDs Sales	-106.00	0.00	57.00	-49.00
404 · Spanish Literature Sales	571.75	27.00	43.50	642.25
406 · Shipping Income	230.84	285.68	333.78	850.30
410 · Support Structures	0.00	0.00	6.00	6.00
412 · Cookbooks	490.00	190.00	230.00	910.00
415 · Convention Income	38,942.76	0.00	90.00	39,032.76
416 · Conference Income	3,990.00	0.00	0.00	3,990.00
450 · Interest Income	5.25	3.25	17.38	25.88
<b>Total Income</b>	<u>51,198.44</u>	<u>5,351.40</u>	<u>7,168.19</u>	<u>63,718.03</u>
<b>Cost of Goods Sold</b>				
500 · Purchase of Literature	1,614.32	2,048.97	732.07	4,395.36
503 · Discounts & Allowances	57.50	56.25	45.50	159.25
515 · Convention Accrued	18,108.76	0.00	0.00	18,108.76
516 · Conference Accrued	4,072.39	0.00	0.00	4,072.39
<b>Total COGS</b>	<u>23,852.97</u>	<u>2,105.22</u>	<u>777.57</u>	<u>26,735.76</u>
<b>Gross Profit</b>	27,345.47	3,246.18	6,390.62	36,982.27
<b>Expense</b>				
705 · WSO Board Travel/Hotel	5,712.72	250.10	0.00	5,962.82
708 · Convention Expense	2,739.72	2,762.03	0.00	5,501.75
709 · Conference Expense	1,369.43	1,010.52	0.00	2,379.95
802 · Shipping Expense	81.28	139.74	164.21	385.23
902 · Rent	699.00	699.00	699.00	2,097.00
904 · Bank Service Charges	20.00	34.32	11.50	65.82
905 · Merchant Fees (PayPal)	12.91	19.72	27.98	60.61
906 · Payroll Expenses	1,163.67	3,751.66	3,367.17	8,282.50
907 · P/R tax Expense	146.66	469.38	380.83	996.87
908 · Office Supplies & Expenses	713.24	330.20	0.00	1,043.44
915 · Telephone	119.40	119.76	119.88	359.04
935 · Professional and Legal Fees	2,010.00	1,140.00	0.00	3,150.00
940 · Postage	48.71	29.02	34.41	112.14
945 · Depreciation Expense	47.73	47.73	47.73	143.19
<b>Total Expense</b>	<u>14,884.47</u>	<u>10,803.18</u>	<u>4,852.71</u>	<u>30,540.36</u>
<b>Net Income</b>	<u>12,461.00</u>	<u>-7,557.00</u>	<u>1,537.91</u>	<u>6,441.91</u>

**CEA - HOW WORLD SERVICE OFFICE**  
**Contributions and Purchases by Intergroup**  
 July through September, 2011

	AFFILIATED GROUPS	% OF GROUPS	CONTRIBUTIONS		PURCHASES	
			Jul - Sep 11	% of Total	Jul - Sep 11	% of Total
UNAFFILIATED GROUPS	25	4.35%	0.00	0.0%	0.00	0.0%
PayPal	0	0.0%	324.00	3.98%	637.00	5.56%
Convention	0	0.0%	0.00	0.0%	4,124.23	36.02%
99999 - Anonymous	0	0.0%	30.00	0.37%	7.54	0.07%
90099 - SOUTHERN CALIFORNIA INTERGROUP	125	21.74%	2,558.33	31.42%	1,216.75	10.63%
90101 - CEA-HOW OF SAN DIEGO	21	3.65%	0.00	0.0%	0.00	0.0%
90102 - NW CEA VANCOUVER, WA	8	1.39%	0.00	0.0%	0.00	0.0%
90104 - LAS VEGAS INTERGROUP	45	7.83%	1,149.13	14.11%	868.50	7.59%
90106 - FLORIDA INTERGROUP	14	2.44%	0.00	0.0%	596.25	5.21%
90108 - ISRAEL INTERGROUP	6	1.04%	0.00	0.0%	277.50	2.42%
90110 - MEXICO INTERGROUP	77	13.39%	200.00	2.46%	125.00	1.09%
90113 - AUSTRALIA INTERGROUP	2	0.35%	0.00	0.0%	0.00	0.0%
90115 - NEW YORK INTERGROUP	10	1.74%	161.19	1.98%	149.75	1.31%
90117 - AAA SEATTLE INTERGROUP	1	0.17%	0.00	0.0%	0.00	0.0%
90119 - DALLAS FORT WORTH INTERGROUP	12	2.09%	345.90	4.25%	517.50	4.52%
90122 - MICHIANA INTERGROUP	8	1.39%	0.00	0.0%	222.50	1.94%
90123 - SAN FERNANDO VALLEY INTERGROUP	44	7.65%	536.97	6.59%	128.75	1.12%
90124 - MONTEREY BAY AREA INTERGROUP	3	0.52%	0.00	0.0%	0.00	0.0%
90125 - NORTH TEXAS INTERGROUP	6	1.04%	21.00	0.26%	205.00	1.79%
90126 - OKLAHOMA INTERGROUP	5	0.87%	0.00	0.0%	0.00	0.0%
90130 - RIO RECOVERY OF NM INTERGROUP	7	1.22%	117.83	1.45%	228.00	1.99%
90131 - INTERMOUNTAIN INTERGROUP	5	0.87%	82.50	1.01%	41.00	0.36%
90134 - SAN BERNARDINO/RIVERSIDE COUNTIE!	15	2.61%	0.00	0.0%	173.00	1.51%
90135 - PENNSYLVANIA INTERGROUP	9	1.57%	117.90	1.45%	0.00	0.0%
90136 - VIRGINIA INTERGROUP	3	0.52%	0.00	0.0%	0.00	0.0%
90137 - KERN COUNTY INTERGROUP	16	2.78%	160.25	1.97%	188.50	1.65%
90139 - LOS ANGELES INTERGROUP	12	2.09%	331.69	4.07%	638.50	5.58%
90140 - PHONE BRIDGE INTERGROUP	64	11.13%	1,632.01	20.04%	397.25	3.47%
90141 - GREAT LAKES CEA-HOW	20	3.48%	180.62	2.22%	606.00	5.29%
90142 - CEA-HOW NORTHERN COLORADO IG	12	2.09%	193.50	2.38%	101.75	0.89%
<b>TOTAL</b>	<b>575</b>	<b>100.0%</b>	<b>8,142.82</b>	<b>100.0%</b>	<b>11,450.27</b>	<b>100.0%</b>