

End of Year Financial Statements

PERIOD ENDING
December 31, 2013

CEA-H.O.W. Inc.
World Service Office



CEA-HOW World Service Office
Balance Sheet
As of December 31, 2013

	Dec 31, 13
ASSETS	
Current Assets	
Checking/Savings	
102 · Wells Fargo Saving HYield-5530	
102.1 · Prudent Reserve	67,496.21
102 · Wells Fargo Saving HYield-5530 - Other	-10,301.25
Total 102 · Wells Fargo Saving HYield-5530	57,194.96
101 · WF Business Checking A/C...3620	2,789.92
103 · PayPal Online Savings Account	548.96
105 · PayPal Convention Account	68.74
Total Checking/Savings	60,602.58
Other Current Assets	
140 · Literature Inventory	6,611.52
142 · Specialty Items Inventory	20.00
150 · Undeposited Funds	140.61
Total Other Current Assets	6,772.13
Total Current Assets	67,374.71
Fixed Assets	
164 · Brother MFC-997 OCDW All in one	
165 · Depreciation Brother MFC-997	-979.11
164 · Brother MFC-997 OCDW All in one - Other	1,068.04
Total 164 · Brother MFC-997 OCDW All in one	88.93
Total Fixed Assets	88.93
Other Assets	
120 · Prepaid Rent & Security Deposit	1,600.00
Total Other Assets	1,600.00
TOTAL ASSETS	69,063.64
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 · Accounts Payable	429.41
Total Accounts Payable	429.41
Credit Cards	
226 · - Stamps.com Account	32.27
Total Credit Cards	32.27
Other Current Liabilities	
230 · Federal Payroll Liabilities	1,394.66
235 · State Payroll Liabilities	455.46
250 · Sales Tax Payable	510.95
Total Other Current Liabilities	2,361.07
Total Current Liabilities	2,822.75
Total Liabilities	2,822.75
Equity	
302 · Retained Earnings	73,264.19
Net Income	-7,023.30
Total Equity	66,240.89
TOTAL LIABILITIES & EQUITY	69,063.64

CEA-HOW World Service Office
Profit & Loss
July through December 2013

	<u>Jul - Sep 13</u>	<u>Oct - Dec 13</u>	<u>TOTAL</u>
Income			
400 · Contributions Income	20,076.59	9,751.61	29,828.20
401 · Contributions Gratitude Month	417.00	222.00	639.00
402 · Literature	6,735.58	6,067.70	12,803.28
404 · Spanish Literature Sales	394.40	575.50	969.90
406 · Shipping Income	621.59	960.73	1,582.32
415 · Convention Income	41,492.61	0.00	41,492.61
416 · Conference Income	4,510.00	0.00	4,510.00
450 · Interest Income	13.49	14.06	27.55
Total Income	<u>74,261.26</u>	<u>17,591.60</u>	<u>91,852.86</u>
Cost of Goods Sold			
516 · Conference Accrued	5,749.60	0.00	5,749.60
515 · Convention Accrued	25,181.54	0.00	25,181.54
500 · Purchase of Literature	3,088.48	3,875.75	6,964.23
502 · Purchase of Specialty Items	0.00	244.24	244.24
Total COGS	<u>34,019.62</u>	<u>4,119.99</u>	<u>38,139.61</u>
Gross Profit	40,241.64	13,471.61	53,713.25
Expense			
705 · WSO Board Travel/Hotel	5,632.56	0.00	5,632.56
706 · Web Hosting Expenses	430.87	300.00	730.87
708 · Convention Expense	7,388.59	0.00	7,388.59
709 · Conference Expense	3,272.23	0.00	3,272.23
711 · Board Administrative Expense	48.50	28.70	77.20
802 · Shipping Expense	251.66	368.70	620.36
902 · Rent	2,400.00	2,400.00	4,800.00
903 · Janitorial Services	150.00	150.00	300.00
904 · Bank Service Charges	57.40	58.60	116.00
905 · Merchant Fees (PayPal)	114.21	161.28	275.49
906 · Payroll Expenses	14,860.01	15,650.01	30,510.02
907 · P/R tax Expense	1,206.99	2,219.69	3,426.68
908 · Office Supplies & Expenses	153.86	660.99	814.85
910 · Insurance	0.00	1,116.00	1,116.00
914 · Bonuses	0.00	200.00	200.00
915 · Telephone	463.20	462.96	926.16
917 · Tax and Filing Fees	75.47	0.00	75.47
940 · Postage	87.62	95.43	183.05
942 · Worker's Compensation Insuran	93.00	0.00	93.00
945 · Depreciation Expense	89.01	89.01	178.02
Total Expense	<u>36,775.18</u>	<u>23,961.37</u>	<u>60,736.55</u>
Net Income	<u>3,466.46</u>	<u>-10,489.76</u>	<u>-7,023.30</u>

CEA-HOW World Service Office
Contributions and Purchases by Intergroup
 Jyly through December 2013

	AFFILIATED GROUPS	% OF GROUPS	CONTRIBUTIONS		PURCHASES	
			Jul-Dec '13	% of Total	Jul-Dec '13	% of Total
UNAFFILIATED GROUPS	19	3.81%	0.00	0.0%	149.47	1.09%
PayPal 7th Tradition	0	0.0%	1,380.99	4.53%	0.00	0.0%
PayPal Recurring Donation	0	0.0%	200.00	0.66%	0.00	0.0%
PayPal Gratitude Donation	0	0.0%	122.00	0.4%	0.00	0.0%
PayPal Literature	0	0.0%	0.00	0.0%	2,147.50	15.59%
Convention 2013	0	0.0%	0.00	0.0%	3,116.83	22.63%
Area 1	0	0.0%	8,058.00	26.45%	0.00	0.0%
99999 - Anonymous	0	0.0%	492.94	1.62%	0.00	0.0%
90099 - SOUTHERN CALIFORNIA INTERGROUP	78	15.63%	3,561.97	11.69%	773.20	5.61%
90101 - CEA-HOW OF SAN DIEGO	13	2.61%	290.10	0.95%	278.45	2.02%
90102 - NW CEA VANCOUVER, WA	2	0.4%	6.50	0.02%	36.25	0.26%
90104 - LAS VEGAS INTERGROUP	31	6.21%	758.48	2.49%	273.25	1.98%
90106 - FLORIDA INTERGROUP	12	2.41%	400.00	1.31%	191.25	1.39%
90108 - ISRAEL INTERGROUP	14	2.81%	0.00	0.0%	45.25	0.33%
90110 - MEXICO INTERGROUP	39	7.82%	500.00	1.64%	536.13	3.89%
90113 - AUSTRALIA INTERGROUP	3	0.6%	0.00	0.0%	0.00	0.0%
90115 - NEW YORK INTERGROUP	8	1.6%	126.21	0.41%	107.50	0.78%
90117 - AAA SEATTLE INTERGROUP	1	0.2%	33.00	0.11%	85.00	0.62%
90119 - DALLAS FORT WORTH INTERGROUP	14	2.81%	1,914.54	6.28%	657.50	4.77%
90122 - MICHIANA INTERGROUP	9	1.8%	177.20	0.58%	362.75	2.63%
90123 - SAN FERNANDO VALLEY INTERGROUP	43	8.62%	2,069.97	6.79%	1,790.75	13.0%
90125 - NORTH TEXAS INTERGROUP	6	1.2%	13.50	0.04%	104.75	0.76%
90126 - OKLAHOMA INTERGROUP	7	1.4%	206.07	0.68%	0.00	0.0%
90130 - RIO RECOVERY OF NM INTERGROUP	8	1.6%	215.78	0.71%	307.00	2.23%
90131 - INTERMOUNTAIN INTERGROUP	5	1.0%	72.90	0.24%	73.00	0.53%
90134 - SAN BERNARDINO/RIVERSIDE COUNTII	13	2.61%	42.00	0.14%	193.25	1.4%
90135 - PENNSYLVANIA INTERGROUP	12	2.41%	193.50	0.64%	83.50	0.61%
90136 - VIRGINIA INTERGROUP	2	0.4%	0.00	0.0%	0.00	0.0%
90137 - NORTHERN CA CENTRAL COASTAL IG	20	4.01%	622.14	2.04%	271.60	1.97%
90139 - LOS ANGELES INTERGROUP	18	3.61%	1,319.76	4.33%	653.75	4.75%
90140 - PHONE BRIDGE INTERGROUP	60	12.02%	6,161.56	20.22%	429.25	3.12%
90141 - GREAT LAKES CEA-HOW	10	2.0%	192.24	0.63%	132.50	0.96%
90142 - CEA-HOW NORTHERN COLORADO IG	9	1.8%	439.21	1.44%	190.50	1.38%
90143 - CEA HOW INTERGRUPAL DE ARIZONA	6	1.2%	515.19	1.69%	317.75	2.31%
90144 - SPANISH PHONE BRIDGE IG	25	5.01%	218.10	0.72%	315.75	2.29%
90145 - UTAH CEA-HOW INTERGROUP	12	2.41%	163.35	0.54%	149.50	1.09%
TOTAL	499	100.0%	30,467.20	100.0%	13,773.18	100.0%