

End of Year Financial Statements

PERIOD ENDING

June 30, 2013

CEA-H.O.W. Inc.
World Service Office



CEA-HOW World Service Office

Balance Sheet

As of June 30, 2013

Jun 30, 13

ASSETS

Current Assets

Checking/Savings

101 · WF Business Checking A/C...3620 2,506.98

102 · Wells Fargo Saving HYield-5530

102.1 · Prudent Reserve 67,496.21

102 · Varies from Established Reserve -1,228.80

Total 102 · Wells Fargo Saving HYield-5530 66,267.41 ▶ Total Prudent Reserve

103 · PayPal Online Savings Account 1,521.73

105 · PayPal Convention Account 22,609.73

Total Checking/Savings 92,905.85 ▶ Total cash on hand

Other Current Assets

140 · Literature Inventory 6,341.12

142 · Specialty Items Inventory 130.00

144 · Support Structures Inventory 146.34

Total Other Current Assets 6,617.46 ▶ Total to-date inventory

Total Current Assets

99,523.31

Fixed Assets

164 · Brother MFC-997 OCDW All in one

165 · Depreciation Brother MFC-997 -801.09

164 · Brother MFC-997 OCDW All in one - Other 1,068.04

Total 164 · Brother MFC-997 OCDW All in one 266.95 ▶ Total equipment worth

162 · Equipment - Computer System

Total Fixed Assets

266.95

Other Assets

120 · Prepaid Rent & Security Deposit 1,600.00

Total Other Assets

1,600.00

TOTAL ASSETS

101,390.26

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Credit Cards

226 · - Stamps.com Account 17.51

Total Credit Cards 17.51

Other Current Liabilities

235 · State Payroll Liabilities 647.76

230 · Federal Payroll Liabilities 1,651.81

250 · Sales Tax Payable 360.53

315 · Conference&Convention Accrued 26,215.00

Total Other Current Liabilities 28,875.10

Total Current Liabilities 28,892.61 ▶ Total amount owing

Total Liabilities

28,892.61

Equity

302 · Retained Earnings 101,767.76

Net Income -29,270.11 ▶ Total Loss for the Yr.

Total Equity

72,497.65

TOTAL LIABILITIES & EQUITY

101,390.26 ▶ Total Company's worth

CEA-HOW World Service Office

Profit & Loss

July 2012 through June 2013

	Actual	Budget	Over / (Short) of Projected
	<u>Jul '12 - Jun 13</u>	<u>Jul '12 - Jun 13</u>	<u>Jul '12 - Jun 13</u>
Income			
400 · Contributions Income	43,547.96	38,000.00	5,547.96
401 · Contributions Gratitude Month	5,376.28	2,000.00	3,376.28
402 · Literature	18,210.53	19,050.00	(839.47)
404 · Spanish Literature Sales	2,344.65	3,000.00	(655.35)
406 · Shipping Income	2,461.36	2,500.00	(38.64)
415 · Convention Income	48,990.65	37,000.00	11,990.65
416 · Conference Income	4,727.00	4,400.00	327.00
450 · Interest Income	109.12	50.00	59.12
Total Income	<u>125,767.55</u>	<u>106,000.00</u>	<u>19,767.55</u>
Cost of Goods Sold			
500 · Purchase of Literature	8,547.63	8,000.00	547.63
502 · Purchase of Specialty Items	513.04	0.00	513.04
503 · Discounts & Allowances	62.34	200.00	(137.66)
515 · Convention Accrued	31,502.92	17,500.00	14,002.92
516 · Conference Accrued	6,010.23	4,500.00	1,510.23
Total COGS	<u>46,636.16</u>	<u>30,200.00</u>	<u>16,436.16</u>
Gross Profit	79,131.39	75,800.00	3,331.39
Expense			
705 · WSO Board Travel/Hotel	6,378.54	6,000.00	378.54
706 · Web Hosting Expenses	13.99	0.00	13.99
711 · Board Administration Expense	80.40	0.00	80.40
708 · Convention Expense	11,520.19	10,500.00	1,020.19
709 · Conference Expense	4,503.03	3,000.00	1,503.03
802 · Shipping Expense	1,162.51	1,500.00	(337.49)
902 · Rent	9,600.00	9,600.00	0.00
903 · Janitorial Services	600.00	600.00	0.00
904 · Bank Service Charges	210.05	200.00	10.05
905 · Merchant Fees (PayPal)	399.30	300.00	99.30
906 · Payroll Expenses	57,911.71	59,950.00	(2,038.29)
907 · P/R tax Expense	5,512.17	6,504.58	(992.41)
908 · Office Supplies & Expenses	3,133.32	3,000.00	133.32
910 · Insurance	2,031.00	3,000.00	(969.00)
914 · Bonuses	200.00	0.00	200.00
915 · Telephone	1,801.36	1,800.00	1.36
917 · Tax and Filing Fees	921.00	50.00	871.00
930 · Accounting Fees	500.00	500.00	0.00
935 · Professional and Legal Fees	500.00	750.00	(250.00)
940 · Postage	320.04	500.00	(179.96)
942 · Worker's Compensation Insuran	530.00	530.00	0.00
945 · Depreciation Expense	572.89	572.89	0.00
Total Expense	<u>108,401.50</u>	<u>108,857.47</u>	<u>(455.97)</u>
Net Income	<u><u>-29,270.11</u></u>	<u><u>-33,057.47</u></u>	<u><u>3,787.36</u></u>

CEA-HOW World Service Office
Contributions and Purchases by Intergroup
July 2012 through June 2013

	AFFILIATED GROUPS	% OF GROUPS	CONTRIBUTIONS		PURCHASES	
			July 2012 - Jun 2013	% of Total	July 2012 - Jun 2013	% of Total
UNAFFILIATED GROUPS	22	4.14%	0.00	0.0%	0.00	0.0%
Convention 2012	0	0.0%	0.00	0.0%	1,298.61	6.32%
PayPal	0	0.0%	3,793.41	7.75%	3,658.47	17.8%
99999 - Anonymous	0	0.0%	1,723.35	3.52%	0.00	0.0%
90099 - SOUTHERN CALIFORNIA INTERGROUP	84	15.82%	8,399.14	17.17%	2,902.10	14.12%
90101 - CEA-HOW OF SAN DIEGO	16	3.01%	958.62	1.96%	456.50	2.22%
90102 - NW CEA VANCOUVER, WA	2	0.38%	0.00	0.0%	0.00	0.0%
90104 - LAS VEGAS INTERGROUP	31	5.84%	1,815.01	3.71%	1,582.50	7.7%
90106 - FLORIDA INTERGROUP	12	2.26%	746.60	1.53%	100.00	0.49%
90108 - ISRAEL INTERGROUP	13	2.45%	50.00	0.1%	0.00	0.0%
90110 - MEXICO INTERGROUP	71	13.37%	500.00	1.02%	820.70	3.99%
90113 - AUSTRALIA INTERGROUP	3	0.57%	0.00	0.0%	0.00	0.0%
90115 - NEW YORK INTERGROUP	7	1.32%	319.76	0.65%	168.25	0.82%
90117 - AAA SEATTLE INTERGROUP	1	0.19%	0.00	0.0%	0.00	0.0%
90119 - DALLAS FORT WORTH INTERGROUP	14	2.64%	1,351.26	2.76%	947.50	4.61%
90122 - MICHIANA INTERGROUP	7	1.32%	275.92	0.56%	492.50	2.4%
90123 - SAN FERNANDO VALLEY INTERGROUP	46	8.66%	4,117.62	8.42%	2,284.50	11.11%
90125 - NORTH TEXAS INTERGROUP	6	1.13%	37.00	0.08%	280.25	1.36%
90126 - OKLAHOMA INTERGROUP	5	0.94%	366.26	0.75%	0.00	0.0%
90130 - RIO RECOVERY OF NM INTERGROUP	8	1.51%	580.84	1.19%	276.00	1.34%
90131 - INTERMOUNTAIN INTERGROUP	5	0.94%	262.00	0.54%	320.05	1.56%
90134 - SAN BERNARDINO/RIVERSIDE COUNTIE	12	2.26%	334.03	0.68%	0.00	0.0%
90135 - PENNSYLVANIA INTERGROUP	12	2.26%	357.95	0.73%	151.00	0.74%
90136 - VIRGINIA INTERGROUP	2	0.38%	98.00	0.2%	0.00	0.0%
90137 - NORTHERN CA CENTRAL COASTAL IG	20	3.77%	420.19	0.86%	809.00	3.94%
90139 - LOS ANGELES INTERGROUP	19	3.58%	8,775.03	17.94%	1,769.50	8.61%
90140 - PHONE BRIDGE INTERGROUP	52	9.79%	9,179.20	18.76%	839.50	4.08%
90141 - GREAT LAKES CEA-HOW	14	2.64%	1,694.52	3.46%	142.50	0.69%
90142 - CEA-HOW NORTHERN COLORADO IG	11	2.07%	722.06	1.48%	366.00	1.78%
90143 - CEA HOW INTERGRUPAL DE ARIZONA	6	1.13%	873.31	1.79%	384.25	1.87%
90144 - SPANISH PHONE BRIDGE IG	20	3.77%	983.42	2.01%	365.75	1.78%
90145 - UTAH CEA-HOW INTERGROUP	10	1.88%	189.74	0.39%	139.75	0.68%
TOTAL	531	100.0%	48,924.24	100.0%	20,555.18	100.0%